



WWW.FAMUNERA.COM





Est. 2016

Famunera leverages mobile technology to easily source and provide last-mile delivery of genuine quality affordable farm inputs to smallholder farmers in Uganda

The Problem: Farm inputs & produce supply chain challenge



Sub-standard farm inputs



- > 30% sub-standard farm inputs exist on the Ugandan market.
- > \$1.5B revenue lost by per year due to

sub-standard farm inputs [New Vision, 2016]

The Solution: Mobile farm inputs & produce marketplace









The USSD Code





*284*77#

How farmers order for farm inputs on Famunera









Register/Login

Farmer registers or logs in to either USSD Platform or Web App at www.famunera.com Farmer can navigate on the platform, choose farm inputs, make an order and pay using Mobile Money or Bank.

Choose and order for inputs

1 day delivery to farmers

Famunera delivers the ordered farm inputs to the farmer within 1 day anywhere in Uganda.

Farmer can access free farming advisory support services during his/her production phase.

Free Farming
Advisory Support

Link to marke (buyers)

Farmer can also showcase his/her farm produce on the platform for sale to potential buyers.





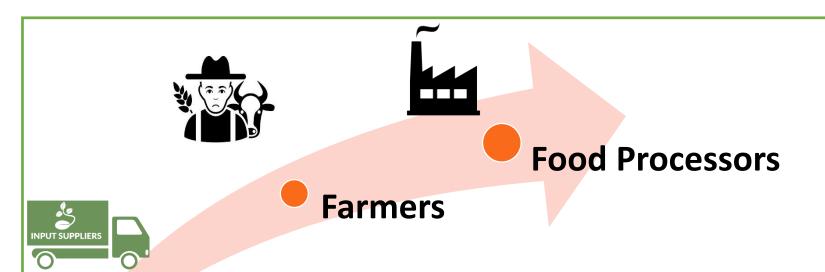
Why Famunera is better!



COM	1PETITION	Planning, Saving & Ordering	Genuine Quality	Affordability	Seamless Payment Solutions	Free Farming Advisory Support	Fast & Convenient Delivery (within 1 day)	Traceability (from farm inputs to market)
		✓	✓	✓	✓	✓	✓	✓
F IN	EURAL FARM NPUTS EALERS	X	X	X	X	X	X	X

Our Partners





Inputs Manufacturers















Famunera and SDGs



1 NO POVERTY

TATAL

fertile land in Uganda

millions out of poverty

has the ability to lift

Sustainable agriculture is the most effective tool to end poverty. When farmed properly, with genuine quality inputs, the

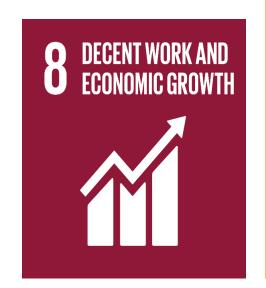
According to the FAO, Uganda's fertile agricultural land has the potential to feed up to 200 million people. 80% of Uganda's land is arable but only 35% is being cultivated.



5 GENDER EQUALITY

Famunera serves all farmers equally with inclusion for the disenfranchised women that make up 60% of Ugandan smallholder farmers.

We aim to revitalize agribusiness and provide Ugandan smallholder farmers with sustainable economic opportunities by introducing datadriven tech solutions for their challenges.



RESPONSIBLE CONSUMPTION AND PRODUCTION

Famunera seeks to close the supply-gap for farm inputs by providing last-mile delivery to farmers in order for them to maintain food production which is demanded by the market.

Effects of disruption & shocks due to COVID-19 Lockdown within 4 months



200+
INQUIRIES PER
DAY

120% INCREASE IN FARM INPUTS SALES PER MONTH

105% INCREASE IN PRODUCE MARKET LINKAGES PER MONTH

10,000+
FARMERS SERVED

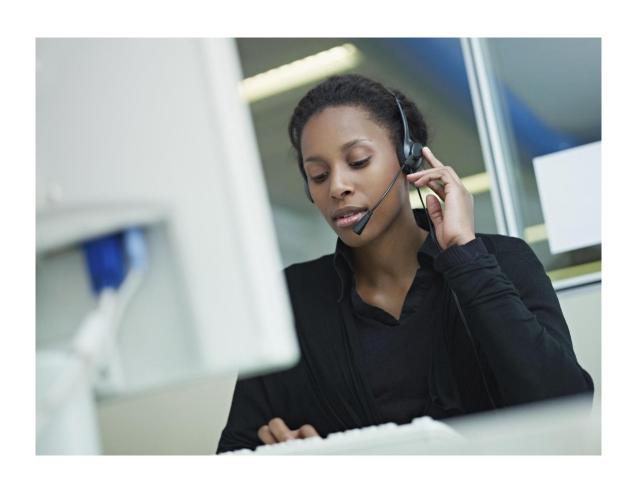
40+ VERIFIED INPUTS SUPPLIERS REGISTERED

35+ VERIFIED
AGRO PRODUCE
BUYERS
REGISTERED

The thriving strategies adopted during the disruptions & shocks







The new opportunities caused by the disruption and shocks



Increased food production.

High food production



Increased demand for farm inputs.

Increased use of mobile farming technologies.

Recommendations for priority actions within the new normal





Our Management Team





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